

# Q1/2025

## Q1/2025 MARKET REPORT

Long Island City, condo prices showed a 5% yearly decrease, yet price per square foot saw a 4% quarterly increase. Rental demand surged, with net rent rising by 13% and rental unit volume increasing 26% year over year. LIC luxury rentals maintained a steady rise, with net rental prices increasing up to 3% quarterly across unit types.

Astoria's condo market saw a 16% yearly increase in closed prices, with a significant 121% rise in contract volume, indicating strong demand. However, in-contract prices slightly declined by 4% quarterly. Rentals remained robust, with net rent rising 2% yearly, and rental unit volume skyrocketing 81% year over year.

Flushing's condo market performed well, with a 10% quarterly increase in price per foot and an 80% jump in market volume. The closed condo segment saw price growth in studios and one- and two-bedroom units, while three-bedroom price per foot dropped 33% quarterly. Luxury rentals in LIC remained strong, with net rent increasing by 3%, while gross rental prices rose by 2%. Astoria luxury rentals had moderate growth, with one- and two-bedroom prices per foot increasing by 1.5% and 2%, respectively, but studio prices declined slightly by 1%.

Overall, the market is experiencing price adjustments and high rental demand. Flushing and Astoria condos are seeing strong growth, whereas LIC's rental market remains highly competitive. Despite minor quarterly declines in certain segments, the real estate landscape continues to show resilience, particularly in rental demand and contract activity.

**Best Regards**, **ERIC BENAIM** CEO / President & Founder Modern Spaces Real Estate

## HIGHLIGHTS



#### LONG ISLAND CITY CONDOS -

- Closed Price 5% Yearly Decrease
- + Closed Price Per Foot 4% Quarterly Increase
- + On the Market Price Per Foot 3% Yearly Increase
- + In Contract Volume 20% Yearly Increase
- In Contract Price 10% Quarterly Decrease

#### ASTORIA CONDOS

- + Closed Price 16% Yearly Increase
- + Closed Price Per Foot 10% Quarterly Increase
- + On the Market Price Per Foot 1% Yearly Increase
- + In Contract Volume 121% Yearly Increase
- In Contract Price 4% Quarterly Decrease

#### FLUSHING CONDOS -

- + Closed Price Per Foot: 10% Quarterly Increase
- + In Contract Price Per Foot 3% Quarterly Increase
- + On the Market Volume 80% Quarterly Increase
- + In Contract Price 5% Quarterly Increase

#### LONG ISLAND CITY RENTALS -

- + Net Rent 13% Yearly Increase
- + Net Rent Price Per Foot 3% Yearly Increase
- + Rental Unit Volume 26% Yearly Increase

#### ASTORIA RENTALS

- + Net Rent 2% Yearly Increase
- + Net Rent Price Per Foot 3% Yearly Increase
- + Rental Unit Volume 81% Yearly Increase

L,	Q1-2025 MARKET REPORT	02
	HIGHLIGHTS	03
	TABLE OF CONTENTS	04
		05
U,	LIC ON THE MARKET CONDOS	07
		09
	ASTORIA CLOSED CONDOS	10
	ASTORIA ON THE MARKET CONDOS	11
	ASTORIA IN CONTRACT CONDOS	12
		13
	FLUSHING ON THE MARKET CONDOS	14
	FLUSHING IN CONTRACT CONDOS	15
		16
	LIC LUXURY RENTALS - NET	17
	LIC QUARTERLY RENTAL SNAPSHOT	18
		19
		20
	RENTAL QUARTERLY TRACKING	21
	COMMERCIAL + INVESTMENT SALES	22
	WESTERN QUEENS	23
	ELMHURST & MASPETH	24
	METHODOLOGY	25

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C O N H E N H S

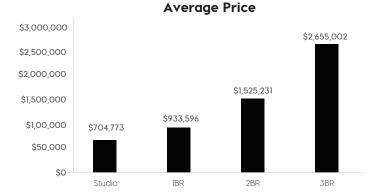
### LIC CLOSED CONDOS

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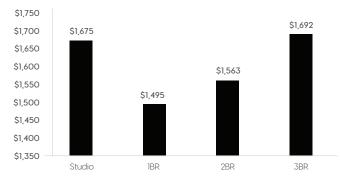
- + Studio Price Per Foot 11% Quarterly Increase
- + One Bedroom Price Per Foot 3% Quarterly Increase
- + Two Bedroom Price Per Foot 4% Quarterly Increase
- + Three Bedroom Price Per Foot 10% Quarterly Increase

Average Price - \$1,142,297 Average Price Per Foot - \$1,548 Highest Price - \$2,995,000 at QNS44 at 11-12 44th Drive Highest Price Per Foot - \$2,887 at Skyline Tower at 3 Court Square

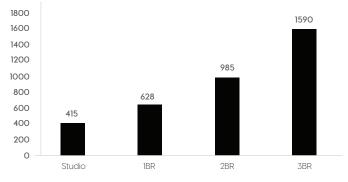
Total Volume = 109



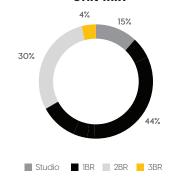




**Average Square Feet** 



Unit Mix

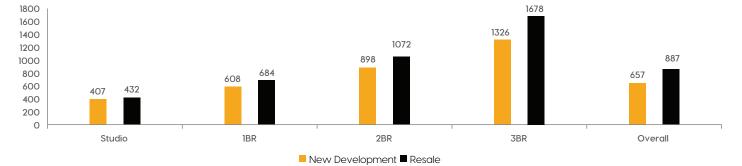




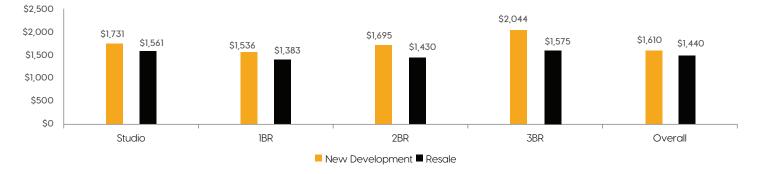
**Average Price** 

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**Average Square Feet** 



#### Average \$PSF



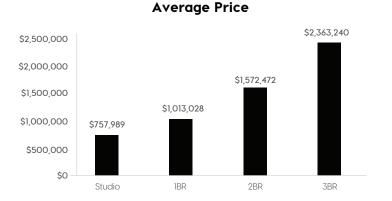
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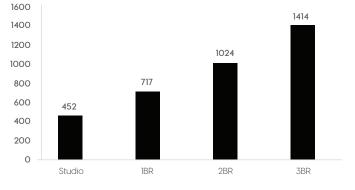
- One Bedroom Price Per Foot 5% Quarterly Decrease
- Two Bedroom Price Per Foot 3% Quarterly Decrease
- + Three Bedroom Price Per Foot 6% Quarterly Increase

Average Price - \$1,249,667 Average Price Per Foot - \$1,530 Highest Price - \$3,350,000 at The View at East Coast at 46-30 Center Boulevard Highest Price Per Foot - \$2,162 at Skyline Tower at 3 Court Square

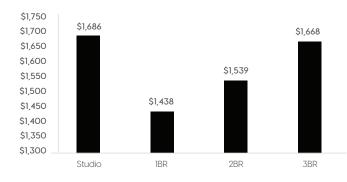
Total Volume = 82



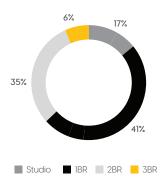
Average Square Feet



Average \$PSF



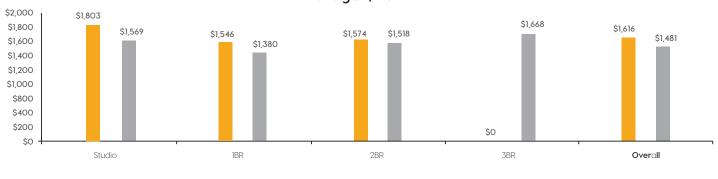
Unit Mix







Average Square Feet Studio 1BR 2BR 3BR Overall New Development Resale



Average \$PSF

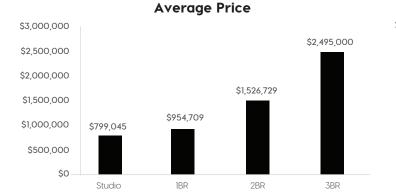
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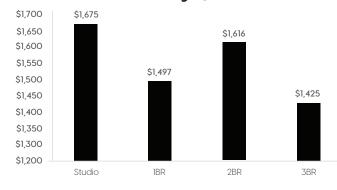
- Studio Price Per Foot 1% Quarterly Decrease
- + One Bedroom Price Per Foot 3% Quarterly Increase
- + Two Bedroom Price Per Foot 10% Quarterly Increase
- Three Bedroom Price Per Foot 9% Quarterly Decrease

Average Price - \$1,131,803 Average Price Per Foot - \$1,570 Highest Price - \$2,495,000 at GALERIE at 22-18 Jackson Avenue Highest Price Per Foot - \$2,108 at Skyline Tower at 3 Court Square

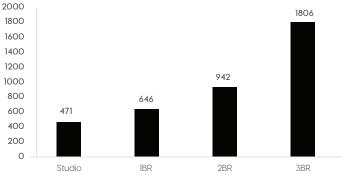
Total Volume = 60



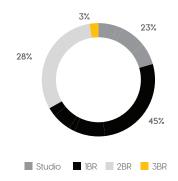
Average \$PSF



**Average Square Feet** 



Unit Mix



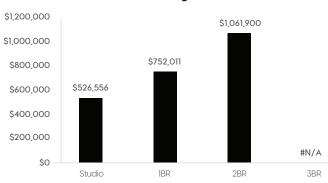
### **ASTORIA CLOSED CONDOS**

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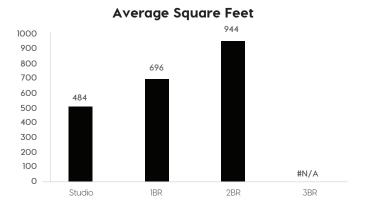
- + Studio Price Per Foot 45% Quarterly Increase
- + One Bedroom Price Per Foot 7% Quarterly Increase
- + Two Bedroom Price Per Foot 6% Quarterly Increase

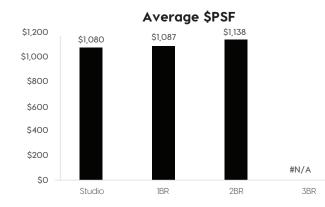
Average Price - \$877,524 Average Price Per Foot - \$1,111 Highest Price - \$1,415,000 at Vela Astoria at 11-32 31st Avenue Highest Price Per Foot - \$1,413 at The Frame Astoria at 31-19 29th Street

Total Volume = 90

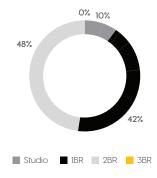


Average Price







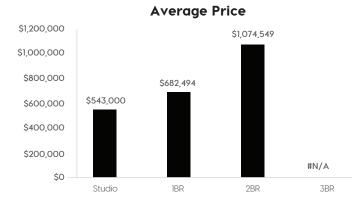




- + Studio Price Per Foot 32% Quarterly Increase
- One Bedroom Price Per Foot 2% Quarterly Decrease
- Two Bedroom Price Per Foot 3% Quarterly Decrease

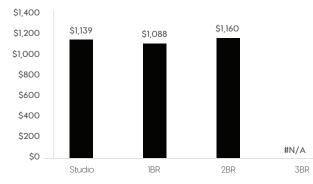
Average Price - \$853,521 Average Price Per Foot - \$1,131 Highest Price - \$1,380,000 at Santorini at 35-40 30Th Street Highest Price Per Foot - \$1,479 at Oasis at 31-16 21st Street

Total Volume = 38

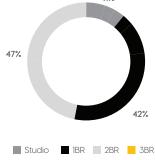


**Average Square Feet** 1000 933 900 800 641 700 600 483 500 400 300 200 100 #N/A 0 Studio 1BR 2BR 3BR





**Unit Mix** 

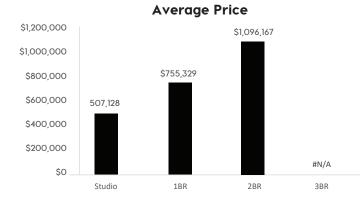


### **ASTORIA IN CONTRACT CONDOS**

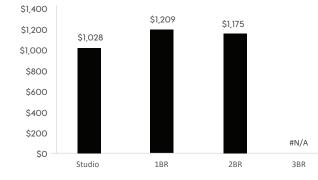


+ One Bedroom Price Per Foot - 9% Quarterly Increase + Two Bedroom Price Per Foot - 1% Quarterly Increase Average Price - \$847,234 Average Price Per Foot - \$1,167 Highest Price - \$1,495,000 at Santorini at 35-40 30th Street Highest Price Per Foot - \$1,517 at The Frame Astoria at 31-19 29th Street

Total Volume = 31

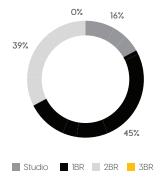


#### Average \$PSF



**Average Square Feet** 1000 944 900 800 625 700 498 600 500 400 200 100 #N/A 0 1BR 2BR Studio 3BR

**Unit Mix** 



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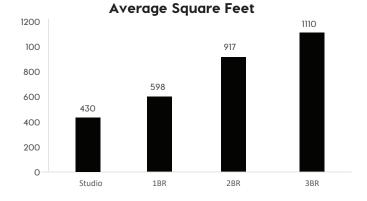
- + Studio Price Per Foot 27% Quarterly Increase
- + One Bedroom Price Per Foot 16% Quarterly Increase
- + Two Bedroom Price Per Foot 9% Quarterly Increase
- Three Bedroom Price Per Foot 33% Quarterly Decrease

Average Price - \$856,729 Average Price Per Foot - \$1,155 Highest Price - \$1,490,000 at Tangram House South Condominium at 133-27 39th Avenue Highest Price Per Foot - \$1,563 at Tangram House South Condominium at 133-27 39th Avenue

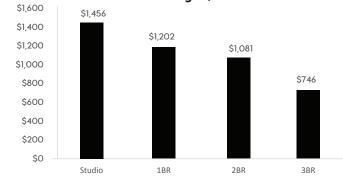
Total Volume = 32



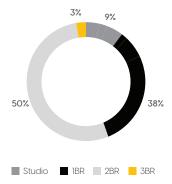
**Average Price** 



Average \$PSF



**Unit Mix** 



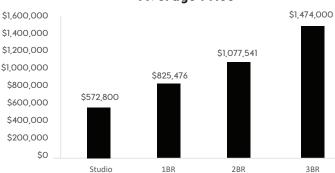
### FLUSHING ON THE MARKET CONDOS

- Studio Price Per Foot 13% Quarterly Decrease
- + One Bedroom Price Per Foot 12% Quarterly Increase
- + Two Bedroom Price Per Foot 19% Quarterly Increase
- Three Bedroom Price Per Foot 2% Quarterly Decrease

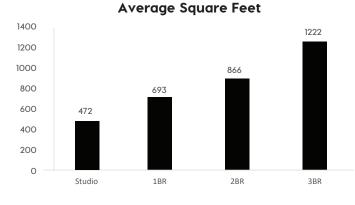
Average Price - \$960,267 Average Price Per Foot - \$1,222 Highest Price - \$1,650,000 at 138-35 39th Avenue Highest Price Per Foot - \$1,658 at Northern Residences at 35-32 Leavitt Street

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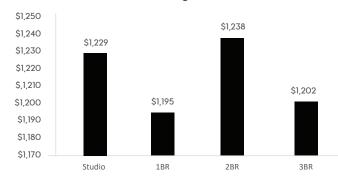
Total Volume = 47



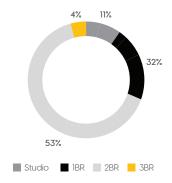
Average Price



#### Average \$PSF



**Unit Mix** 

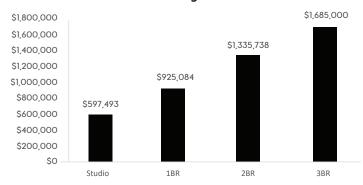


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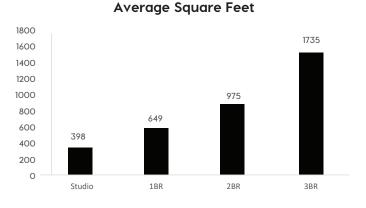


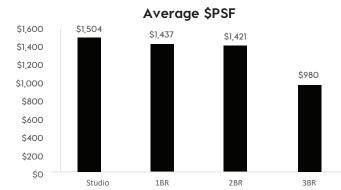
+ One Bedroom Price Per Foot - 12% Quarterly Increase + Two Bedroom Price Per Foot - 38% Quarterly Increase Average Price - \$1,018,424 Average Price Per Foot - \$1,423 Highest Price - \$2,120,360 at Northern Residences at 35-32 Leavitt Street Highest Price Per Foot - \$1,658 at Northern Residences at 35-32 Leavitt Street

Total Volume = 41



**Average Price** 





Unit Mix 5% 29% 29% 46% 5tudio IBR 2BR 3BR



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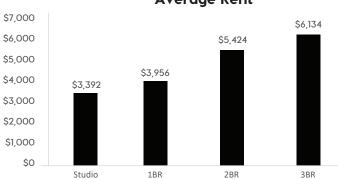


Net rent calculations are based on monthly concessions given on a 12 month lease, as well as monthly concessions given on the total lease term.

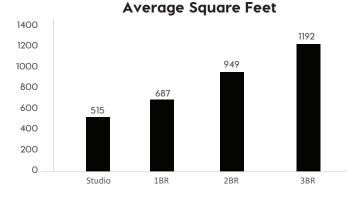
- + One Bedroom Price Per Foot 1% Quarterly Increase
- + Two Bedroom Price Per Foot 3% Quarterly Increase
- + Three Bedroom Price Per Foot 3% Quarterly Increase

Average Price - \$4,487 Average Price Per Foot - \$74 Highest Price - \$8,688 at Halo LIC at 44-41 Purves Street Highest Price per Foot - \$99 at 1 QPS at 42-20 24th Street

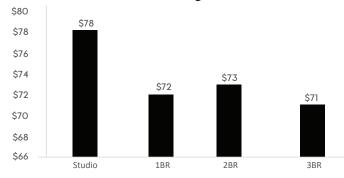
Total Volume = 112



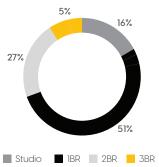
**Average Rent** 



### Average \$PSF



**Unit Mix** 



Q1- 2025	
Luxury Rentals	Price
Studio	\$3,355
1BR	\$4,040
2BR	\$5,932
3BR	\$6,962
Overall	\$5,072
Elevator Rentals	
Studio	\$2,006
1BR	\$2,409
2BR	\$3,637
3BR	\$7,500
Overall	\$3,888
Walk Up Rentals	Price
1BR	\$2,209
2BR	\$2,977
Overall	\$2,593

Q4-2024				
Luxury Rentals	Price			
Studio	\$3,359			
1BR	\$4,959			
2BR	\$5,942			
3BR	\$7,077			
Overall	\$5,109			
Elevator Rentals				
Studio	\$2,006			
1BR	\$2,409			
2BR	\$3,637			
3BR	\$7,500			
Overall	\$3,888			
Walk Up Rentals	Price			
1BR	\$2,209			
2BR	\$2,977			
Overall	\$2,593			

Q3-2024				
Luxury Rentals	Price			
Studio	\$3,325			
1BR	\$4,104			
2BR	\$5,806			
3BR	\$7,959			
Overall	\$5,299			
Elevator Rentals				
Studio	\$2,006			
1BR	\$2,409			
2BR	\$3,637			
3BR	\$7,500			
Overall	\$3,888			
Walk Up Rentals	Price			
1BR	\$2,209			
2BR	\$2,977			
	\$2,593			

Q2-2024	
Luxury Rentals	Price
Studio	\$3,377
1BR	\$4,084
2BR	\$5,905
3BR	\$7,666
Overall	\$5,258
Elevator Rentals	
Studio	\$2,006
1BR	\$2,409
2BR	\$3,637
3BR	\$7,500
Overall	\$3,888
Walk Up Rentals	Price
1BR	\$2,209
2BR	\$2,977
Overall	\$2,593

\* Net Rents are being used

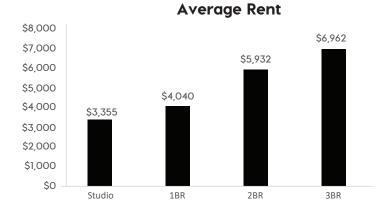
\* If you would like more information on earlier quarters, please email info@modernspacesnyc.com



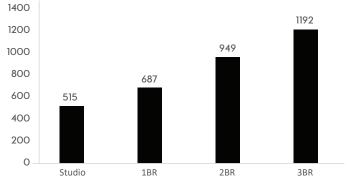
- + Studio Price Per Foot 2% Quarterly Increase
- One Bedroom Price Per Foot 1% Quarterly Decrease
- + Two Bedroom Price Per Foot 3% Quarterly Increase
- Three Bedroom Price Per Foot 3% Quarterly Decrease

Average Price - \$4,667 Average Price Per Foot - \$76 Highest Price - \$11,200 at Skyline Tower at 3 Court Square Highest Price per Foot - \$122 at Skyline Tower at 3 Court Square

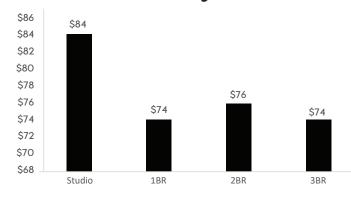
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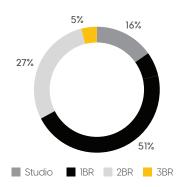
**Average Square Feet** 



Average \$PSF



**Unit Mix** 



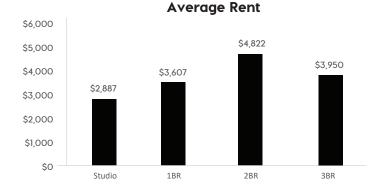
### **ASTORIA LUXURY RENTALS**



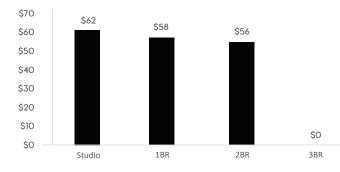
- Studio Price Per Foot 1% Quarterly Decrease
- + One Bedroom Price Per Foot 1% Quarterly Increase
- + Two Bedroom Price Per Foot 2% Quarterly Increase

Average Price - \$3,847 Average Price Per Foot - \$58 Highest Price - \$7,950 at Astoria West at 30-77 Vernon Boulevard Highest Price Per Foot - \$80 at Astoria Central at 31-57 31st Street

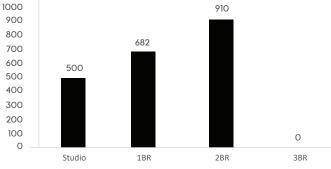
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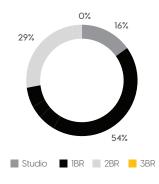
### Average \$PSF



Average Square Feet



**Unit Mix** 





\$500 \$0

Q1-2020

Q2-2020

Q3-2020

Q4-2020

Q1-2021

Q2-2021

Q3-2021

Q4-2021

Q1-2022

Q2-2022

Q3-2022

Q4-2022

Q1-2023

Q2-2023

Q3-2023

Q4-2023 Q1-2024



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Q2-2024 Q3-2024 Q4-2024 Q1-2025

### Q2-2024 MODERN SPACES

### **Commercial + Investment Sales**

Modern Spaces Commercial + Investment Division specializes in representing property owners in several NYC neighborhoods. Our neighborhood expertise allows us to stay current on the evolving real estate market and provide landlords and sellers with accurate information overtime. We have been covering Western Queens since 2005 and recently expanded our division to include Maspeth, Elmhurst, and Bay Ridge in order to better assist owners in more neighborhoods. Please contact someone from our team if you are interested in a complimentary property valuation or have questions pertaining to your asset or the market.

#### LIC, ASTORIA & SUNNYSIDE



For more information or to request a complimentary valuation of your property, please call:

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MASPETH & ELMHURST



Michael Ellis Neighborhood Specialist

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www.evandanielre.com



#### 2025 COMPARABLE SALES: LONG ISLAND CITY - ASTORIA - SUNNYSIDE (11101, 11102, 11103, 11104, 11105, 11106)

2025 Total Sales 30 2025 Total Dollar Volume \$ 132,192,986

	Walkup (5+units)	Elevator	Mixed-Use	Industrial	Development	Commercial /Retail/Office	Other
Transactional Volume:	10	1	5	4	7	]	2
Dollar Volume:	\$ 24,000,000	\$ 7,055,748	\$ 10,580,000	\$ 15,300,000	\$ 43,057,238	\$ 4,200,000	\$ 28,000,000
Total Square Feet:	88,146	7,244	19,681	41,244		2,800	52,269
Average Price Per Square Foot:	\$ 288	\$ 974	\$ 636	\$ 378		\$ 1,500.00	\$ 525.17
Average Price Per Square Foot (weighted):	\$ 272	\$ 974	\$ 538	\$ 371		\$ 1,500.00	\$ 535.69
Total Units Sold:	119	7					
Average Price Per Unit:	\$ 215,162	\$ 1,007,964					
Average Price Per Unit (weighted):	\$ 201,681	\$ 1,007,964					
Total Buildable Square Feet:					180,181		0
Average Price Per Buildable Square Foot:					\$ 235		
Average Price Per Buildable Square Foot (weighted):					\$ 239		
Percentage of Total Transactions:	33.33%	3.33%	16.67%	13.33%	23.33%	3.33%	6.67%
Percentage of Total Dollars:	18.16%	5.34%	8.00%	11.57%	32.57%	3.18%	21.18%

#### 2025 COMPARABLE SALES: LONG ISLAND CITY - ASTORIA - SUNNYSIDE 2-4 FAMILY

2025 Total Sales	50
2025 Total Dollar Volume	\$ 74,690,690

	2-Family	3-Family	4 Family	Totals
Transactional Volume:	31	15	4	50
Dollar Volume:	\$ 44,731,190	\$ 23,984,500	\$ 5,975,000	\$ 74,690,690
Total Square Feet:	64,991	39,352	12,681	117,024
Average Price Per Square Foot:	\$ 707	\$ 617	\$ 464	
Average Price Per Square Foot (weighted):	\$ 688	\$ 609	\$ 471	\$ 638
Total Units Sold:	62	45	16	123
Average Price Per Unit:	\$ 721,471	\$ 532,989	\$ 373,437.50	\$ 607,241
Average Price Per Sale:	\$ 1,442,942	\$ 1,598,967	\$ 1,493,750	\$ 1,493,814
Percentage of Total Transactions:	62.00%	30.00%	8.00%	
Percentage of Total Dollars:	59.89%	32.11%	8.00%	

Combined Totals				
Transactional Volume: 80				
Dollar Volume:	\$ 206,883,676			

Study includes the sales of properties valued at \$500,000 and up. Average price per buildable square foot is weighted down due to several industrial/commercial (M zoned) land trades. Residential development sites will usually trade for more on a price per buildable square foot basis. Call us for a more complete picture of land values in Western Queens.

For more information about comparable sales, to request EVAN J. DANIEL a complimentary valuation of your property, or to discuss **Executive Vice President** possible refinance options, please call:

516-508-8189 | evan@modernspacesnyc.com



	MASPETH	
	2025 Year to Date	
Sales	\$ Volume	Average Price Per Foot
Multifamily Buildings		
1	\$1,490,000	\$647.83
Mixed Use Buildings		
11	\$999,000	\$416.28
Industrial Buildings		
6	\$26,540,000	\$580.81
Commercial Buildings		
0	\$O	\$0.00
Development Sites		
2	\$3,150,000	\$212.75
Total		
10	\$32,179,000	

### **ELMHURST**

	2025 Year to Date	
Sales	\$ Volume	Average Price Per Foot
Multifamily Buildings		
2	\$2,450,000	\$342.47
Mixed Use Buildings		
0	\$0	\$0.00
Industrial Buildings		
0	\$0	\$0.00
Commercial Buildings		
]	\$4,000,000	\$394.48
Development Sites		
]	\$2,440,000	\$223.18
Total		
4	\$8,890,000	

1. Price Per Buildable Square Foot

For more information or to reqest a complimentary valuation of your property, please call:

MICHAEL ELLIS Neighborhood Specialist 917-796-6516 | michael.ellis@modernspacesnyc.com

If you are looking for a more comprehensive report, please contact us at info@modernspacesnyc.com



### 01

Geography covered in this report is Long Island City, Astoria, and Flushing.

### 04

Resale condo figures are based on condo units that have previously been sold.

### 07

Rental figures are based on known rented units for the given quarter.

### 02

Closed figures are based on publicly known recorded closed condo units.

### 05

On the market condo figures are based on active publicly listed units not currently in contract.

### **08**

Net rent reflects the gross rent with deducted months of free rent for a given lease term.

### 03

New development condo figures are based on sponsor condo unit sales.

### 06

In contract condo figures are based on units which an offer has been recorded as accepted.

### **09**

Net price per foot reflects the net rent divided by the square footage for a 12 month lease term.

Thank you for following our report. Modern Spaces will continue to track the market on a quarterly basis.

If you have any questions or would like a more detailed report please feel free to contact us at

info@modernspacesnyc.com For a direct download of our report please click the link below. https://www.modernspacesnyc.com/market-reports

